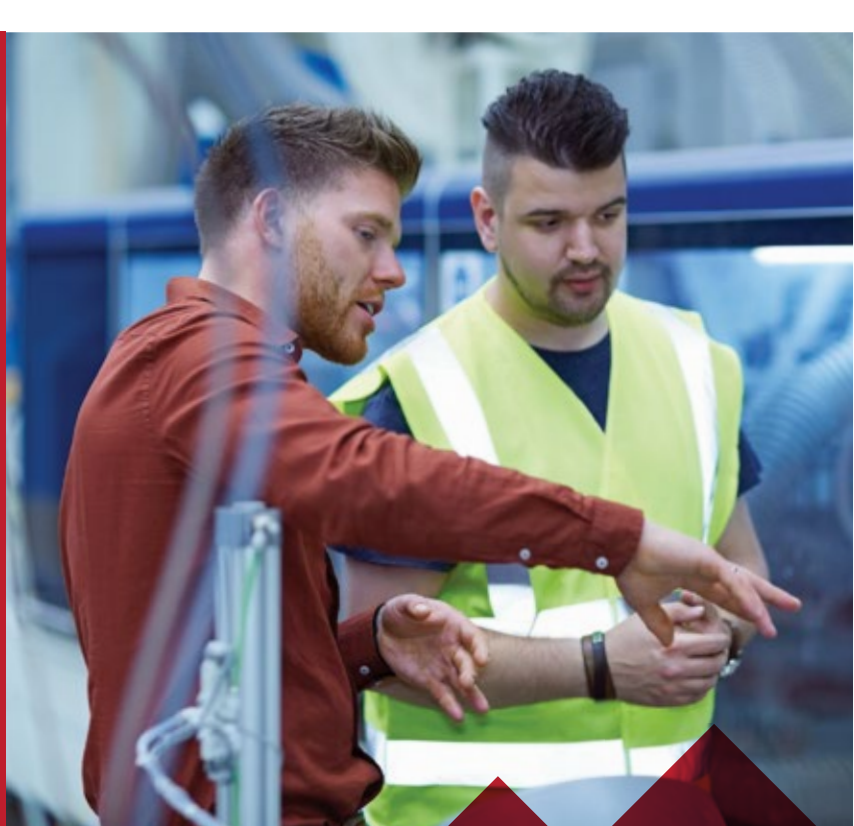


ADVANTAGES TO GIVING CONTRACT MANUFACTURERS Supply Chain Flexibility



In the era of flexible supply chains, some OEMs are reluctant to pass on the responsibility of supplier management to their contract manufacturing (CM) partners. There is a perception that abandoning traditional supply chain management in favor of a more hands-off approach will lead to inefficiencies and losses.

In reality, when a contract manufacturer is given latitude in supplier selection, OEMs tap into the true value of a long-term CM partnership that works — and works better.

ADVANTAGE

1

Specific Expertise.



OEMs entrust CMs with filling certain knowledge or skill set gaps. Their specific expertise can be made even more valuable and robust when CMs assume responsibility for supply chain management, and can choose from their own list of suppliers, an OEM's AVL, or both.

ADVANTAGE

2

Access to Best-In-Class Suppliers.

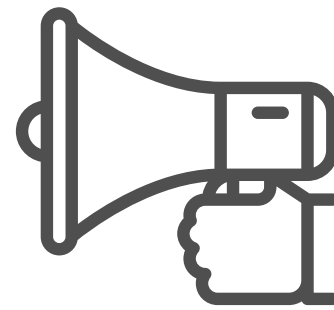


CMs are networked with experienced suppliers. Leveraging these relationships to precisely align capabilities and project needs ensures the OEM of exceptional outcomes.

ADVANTAGE

3

No Distractions.

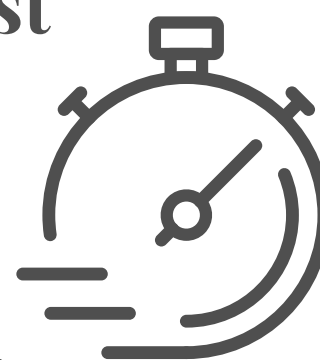


Managing a supply chain can easily consume a majority of the time earmarked for a project. The added workload is inefficient and distracts OEMs from their core businesses. On the other hand, CMs are entrenched in the day-to-day of production and are better able to shape the supply chain's impact on a project.

ADVANTAGE

4

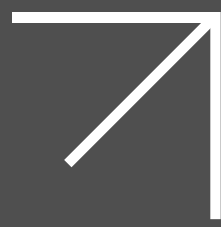
Time And Cost Savings.



When given supply chain flexibility, CMs can immediately plug in proven solutions. Virtually eliminating guesswork and delays helps OEMs recoup time and money otherwise lost to supply chain management.



Granting contract manufacturers supply chain flexibility is an asset for OEMs, not a liability. GMI Solutions is non-vertically integrated, choosing to remain nimble in how we approach supply chains in order to provide the utmost value to our OEM partners.



Contact GMI Solutions
TO LEARN HOW WE CAN HELP YOU
MANAGE SUPPLY CHAINS TO YOUR
BEST ADVANTAGE.



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